

**AUTOMATION  
TECHNOLOGY  
SOLUTIONS**



**Prefer to visit  
our website?**

Scan the QR code  
with the camera on  
your smartphone.



**INNOVATION IS  
OUR MOTIVATION.**

**CUSTOMERS ARE  
OUR FOCUS.**

**INTEGRITY IS OUR  
CORE.**



## **WHO WE ARE**

Powered by Sukup®, we are an automation partner solving real-world challenges.

Whether you are scaling production, modernizing systems, or navigating labor shortages, our team is here to simplify your operation with smarter tools, better support, and engineering insight that drives results. We work shoulder to shoulder with industrial customers across industries, combining technical expertise with a passion for progress.

## **MISSION**

To deliver solutions that work for you, your team, and your future.

Choosing Ramco means partnering with experts who understand that precision and performance are non-negotiable.



**RAMCO IS  
WHERE HONESTY,  
RESPECT,  
QUALITY, AND  
CUSTOMER  
SATISFACTION  
AREN'T JUST  
WORDS.**

**THEY ARE HOW  
WE WORK.**



## WHAT SETS US APART

1

### **People-First Support**

Our team is your team. You will work directly with application engineers, product specialists, and local reps who understand your challenges and are ready to help.

2

### **Enhanced Services**

From kitting and engraving to panel building and prototyping, we offer turnkey services that save you time, labor, and cost.

3

### **Top-Tier Technologies**

We partner with the industry's best: Omron, Banner, SMC, Watlow, Turck, Eaton, ABB, and more, so you get premium technology with trusted local support.

4

### **Hands-On Collaboration**

We are not just remote voices on the phone. We show up on-site, in the lab, at your facility with real solutions and real accountability.

5

### **Trainings & Expert-Led Education**

Ramco customers benefit from expert-led training led by our applications engineers and supplier partners to keep you ahead of new and emerging technologies.

# CORE COMPETENCIES



## SENSORS & SAFETY

Protect your people and processes with advanced sensors and safety devices like scanners and e-stops.



## ROBOTICS

Automate tasks like palletizing, picking, or welding with collaborative and industrial robots.

## PNEUMATICS

Streamline motion and control with reliable pneumatic solutions for actuation, gripping, and air prep.



## FACTORY CONTROL

Power your operations with PLCs, HMIs, and control systems built for scalability and uptime.



## MOTOR CONTROL

Start, stop, and regulate motors with efficient drives, starters, and protection components.



## MOTION

Achieve precise positioning and speed control with advanced motion and servo solutions.

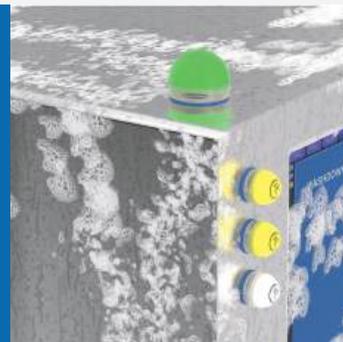
## TEMPERATURE

Maintain heat and process control with sensors, controllers, and custom heating systems.



## LIGHTING

Illumination and indication for workspaces and production lines with durable, energy-efficient lighting options.





# INDUSTRIES SERVED



**AGRICULTURE/  
AG TECH**



**CONSUMER GOODS**



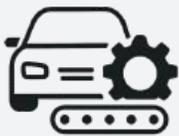
**PHARMA & MEDICAL  
DEVICE**



**WAREHOUSING**



**METAL  
FABRICATION**



**AUTOMOTIVE**



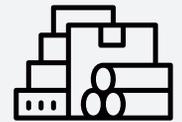
**FOOD & BEVERAGE**



**PLASTICS**



**BIOFUEL &  
ENERGY**



**CONSTRUCTION  
MATERIALS**

**FROM FARM FIELDS  
TO FACTORY FLOORS,  
RAMCO SUPPORTS  
INDUSTRIES THAT  
POWER OUR WORLD.**

**WE BRING SCALABLE  
SOLUTIONS AND  
REAL-WORLD  
EXPERTISE TO EVERY  
ENVIRONMENT WE  
SERVE.**



Whether it's robotics, food production, or AgTech innovation, Ramco meets you where you are. We know your industry, and we design solutions that help it thrive.



**RAMCO**<sup>TM</sup>  
POWERED BY SUKUP®

## ROBOTICS

FANUC | OMRON | ROBOTIQ  
ZIMMER GROUP | SMC

Collaborative • Industrial •  
Mobile • SCARA Delta •  
Electric/Pneumatic/Vacuum/  
Magnetic Grippers • Custom  
End-Effectors

## SENSING

BANNER | OMRON | TURCK  
PANASONIC | OPTEX FA  
PEPPERL + FUCHS | SMC

Photoelectric • Proximity •  
Wireless • RFID • Barcode  
Readers • Measurement •  
Vision • Lighting • Limit  
Switches • Pressure • Ultrasonic  
• Radar • Connectivity • Flow

## SAFETY

BANNER | OMRON STI  
FORTRESS | EUCHNER |  
ROSS | NORSTAT | LARCO  
LEUZE | FRAME-WORLD ABB |  
PANASONIC | STRONGUARD

Gate Interlocks • Light  
Curtains • Safety Mats •  
Safety Relays • Two-Hand  
Controls Hard Guarding •  
Control Reliable Valves

## FACTORY CONTROL

BANNER | OMRON | EATON  
TURCK | RED LION | GRACE  
PANASONIC | HMS EWON  
KEBA | UNITRONICS | ABB  
INDUSOFT | FINDER

PLC • Data Communications  
• HMI • Scada • Industrial  
PCs •  
Static Control • Relays •  
Timers • Counters

## ENHANCED SERVICES

FANUC INTEGRATOR  
ROBOTICS  
PANEL BUILDING  
KITTING & ASSEMBLY  
ENGRAVING  
APPLICATION ENGINEERING  
HEATERS & CONTROLS  
PNEUMATIC ASSEMBLY  
CONNECTORIZING

## MOTION

OMRON | ORIENTAL | EXLAR  
CONTROL TECHNIQUES | APEX  
STOBER | BISHOP WISECARVER  
PARKER | NSK | SMC  
QC CONVEYORS

Servos • Steppers • Actuators  
• Gearboxes • Drives

## PNEUMATICS

SMC

Directional Control Valves •  
Airline Equipment •  
Connectors Fluid Process •  
Chillers • Vacuum Products •  
Air Dryers/Filters

## TEMPERATURE

WATLOW | OMRON | RED LION  
PYROMATION | CHROMALOX  
FENWAL | TEMPCO | ASHCROFT  
HEAT & SENSOR TECHNOLOGY

Heaters • Sensors •  
Temperature Controllers •  
Data Loggers • Power  
Controllers

## MOTOR CONTROL

ABB | EATON | OMRON  
UNITRONICS | BALDOR  
MARATHON | NIDEC DRIVES  
YASKAWA

Contactors & Starters • Drives  
& Soft Starts • Motors

# STRATEGIC SUPPLIERS

ABB Control Components  
ABB Drives  
Airtec  
Appleton Electric  
Ashcroft  
ATC  
Baldor  
Banner Engineering  
Bishop Wisecarver  
CKD  
Control Techniques  
Chromalox  
CR Magnetics  
Datalogic  
Eagle Signal  
Eaton  
Encoder Products  
Euchner  
Eurotherm  
Exlar  
FANUC  
Finder  
Fortress  
Frame-World  
Grace Engineered Products  
Hammond

Heat & Sensor Technologies  
Hellerman Tyton  
HMS Industrial Networks  
Husky Rack & Wire  
Iboco  
Iigus  
Indusoft  
Jefferson Electric  
Keba  
Lapp USA  
Larco  
Leuze  
Littelfuse  
Maple Systems  
Marathon Special Products  
Mersen  
Micron Industries  
Microscan  
Namco  
Nidec Drives  
Norstat  
NSK Precision  
Nycoil  
Ogden  
Omron Automation  
Optex FA  
Oriental Motor

Panasonic  
Parker  
Pepperl + Fuchs  
Pfannenberg  
Pyromation  
QC Conveyors  
Red Lion Controls  
Rees  
RobotIQ  
Ross  
Roxtec  
Sab  
Saginaw  
SMC  
Stahlin  
Stober Drives Inc  
Swivelink  
Tempco  
Trans-Coil  
Turck  
Unitronics  
Veeder Root  
Watlow  
Wieland  
Wirecrafters  
Yaskawa

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INTEGRITY IS OUR CORE.**

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(515) 225-6933

## ST. LOUIS

17897 Chesterfield Airport Road  
Chesterfield, MO 63005  
(314) 423-8989

**800-328-6236 • RAMCOI.COM • SALES@RAMCOI.COM**

# ENHANCED SERVICES

Your Partner in Innovation



## PANEL BUILDING

Our UL 508A panel shop transforms your ideas into expertly engineered control panels, delivering reliable, custom-built solutions with world-class components.



## KITTING AND ASSEMBLY

Streamline your production process with customized assemblies and pre-configured kits designed to meet your exact specifications and reduce costs.



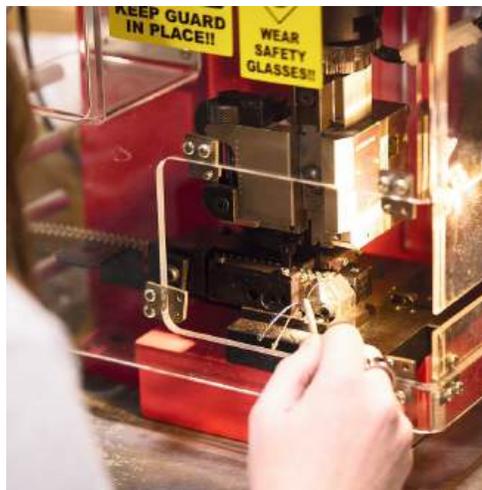
## HEATERS AND CONTROLS

Tailored to your needs, our industrial heating solutions provide precise temperature regulation, efficient systems, and customized control panels for optimal performance and safety.



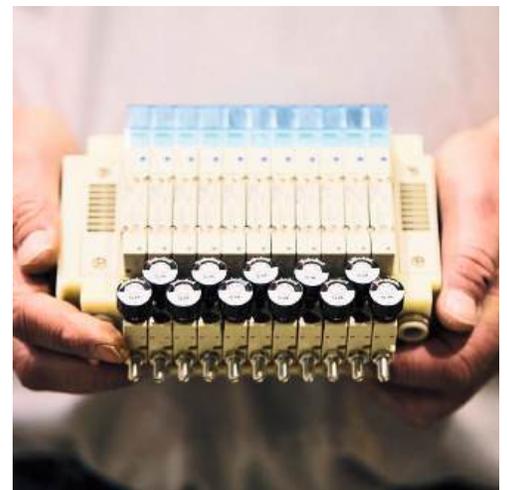
## ENGRAVING

Our in-house engraving services deliver precision-crafted plates and designs with fast turnaround times, ensuring high-quality results for every application.



## CONNECTORIZING & CABLING

Custom connector assemblies simplify installation, speed production, and let your team focus on what matters—saving time and easing labor strain.



## PNEUMATIC ASSEMBLY

Ramco streamlines your operations with custom pneumatic assemblies built using trusted SMC products—ensuring reliable performance and easy installation.

# ENHANCED SERVICES

Solutions Beyond Expectations



## APPLICATION ENGINEERING

We understand that effective automation begins with a deep understanding of your unique challenges. Our Enhanced Services Team is dedicated to helping identify core issues and delivering practical, customized automation strategies that streamline operations and drive sustainable growth. Whether you're expanding your production facility or reconfiguring existing processes, our application engineers are here to make your life easier. **No matter how complex the challenge, we're committed to helping you solve it.**



## ROBOTICS

Experience the future of automation with Ramco's High Tech Team of Application Engineers and Robot Specialists. We offer Proof of Concept services to identify the ideal robotic solution for your application, ensuring it enhances speed, safety, and efficiency. By filling labor gaps with advanced robotic systems, your team can focus on higher-value tasks, driving productivity and innovation. Our commitment guarantees that your new robot will meet your specific operational requirements, **transforming your processes with cutting-edge technology.**

# THE APPLICATIONS ENGINEERING ADVANTAGE

**DESIGN BETTER FROM THE START**



## DON'T WAIT UNTIL THERE'S A PROBLEM.

Every project deserves a partner who helps it start stronger.

Our Application Engineers aren't just here to troubleshoot. We're here to **collaborate early**, help you avoid unnecessary complexity, and bring decades of manufacturing, integration, and automation expertise to the table — before anything is built.

## OUR TRACK RECORD

It's as simple as a conversation. Before you request a quote, before the machine is ordered, before the spec is finalized, just reach out. You'll get:

- ✓ Ideas
- ✓ Troubleshooting
- ✓ Real world Insight
- ✓ Creative Alternatives

**Support doesn't stop at delivery. We are here when you need us.**



### Conceptual Design Collaboration

Not sure where to start? We'll help you talk through options, pressure-test ideas, and find smarter paths forward before specs are even finalized.



### Experience Across Industries & Platforms

Our AEs have seen what works, what doesn't, and how to avoid common pitfalls in real-world applications from robotics to vision, pneumatics to PLCs.



### Integration Across Product Lines

We don't just know our parts — we know how to make them work together. From robotics and PLCs to pneumatics and vision, we turn part numbers into solutions.



### Your Think Tank on Call

We're not selling — we're solving. Our goal is to help you design smarter, not just react faster.

**CONNECT WITH AN APPLICATIONS ENGINEER FOR A PROJECT**

**ASK YOUR RAMCO REP TO BRING US INTO THE CONVERSATION!**



# CUSTOMER TESTIMONIALS

## EXACTLY WHAT YOU NEEDED

*"We were totally stuck. We just couldn't figure it out. Ramco came in, pieced a few things together, and got it working. It was exactly what we needed, and honestly, a huge relief."*



*"We'd thrown everything at the problem, and they solved it in one visit."*

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**"RAMCO'S AE TEAM DIDN'T JUST OFFER SUPPORT, THEY REALLY BECAME PART OF OUR TEAM."**

**THAT KIND OF PARTNERSHIP IS RARE."**



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